## Why Financial Firms are Embracing the Cloud

Financial firms worldwide are increasingly recognizing the cloud as essential for achieving strategic business goals, especially amid economic and competitive disruption. With a cloud foundation, financial firms can introduce flexibility, scalability, cost-effectiveness and access to new technologies into their digital business, enabling them to stay a few steps ahead of the competition.

# The right cloud strategy can accelerate the achievement of your top strategic goals

Personalize customer experience via data analytics

**76%** of financial firms cite "improve customer experience" as a top goal

**49%** say they have launched initiatives to become "data-centric"; another **44%** plan to within two years

**31%** say they currently use data to customize products and pricing

**29%** say they use data to understand customers better

Cloud-based analytics tools enable your employees to offer innovative customer experiences based on data insights.

Increase organizational and employee productivity via collaboration



75% say "improve employee productivity" is a top goal

**59%** list "collaboration" as their top tech initiative; another **33%** plan to add collaboration tools in two years

**33%** say they use data to improve employee productivity

**34%** say they use data to streamline internal operations

The cloud enables you to unleash developer creativity, accelerate new product development, and rapidly adopt new technologies with best-in-class tools.

## 3 Mitigate risk via security and compliance tools

76% say "data protection and security assurance" is a top goal for their cloud platform

74% say "compliance assurance" is a top goal

66% cite "ensuring compliance/security of data and apps" as a challenge

**47%** say their cloud platform supports automated, policy-based security tools

The right cloud platform uses analytics and automation to help you protect your valuable data assets and remain compliant with evolving regulations.

The cloud provides access to all the essential tools you need to protect and grow your business, including data analytics, collaboration and app development capabilities. For financial firms, the cloud is the right foundation to succeed now and in the future.





### Read the Frost & Sullivan report, <u>Cloud Drives Digital Transformation in</u> Financial Services.

To learn more about how cloud technology and Al can empower you in the next era of Financial Services, watch the short <u>video</u>. If you have additional questions, visit the website or check out the blog for more insights.

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