Do more with less with the Microsoft Cloud

Seven ways to maximize the value of your technology investments

Leaders are looking for solutions to give their businesses more agility, more productivity, and more time to focus on what matters. Learn how the Microsoft Cloud can help you increase impact and reduce costs in the face of a rapidly changing world.



Widespread macroeconomic uncertainty

Key trends impacting the business landscape

Increasingly sophisticated cyberthreats Evolving hybrid work needs

Expanding IT perimeter

Changing customer expectations

Resource constraints

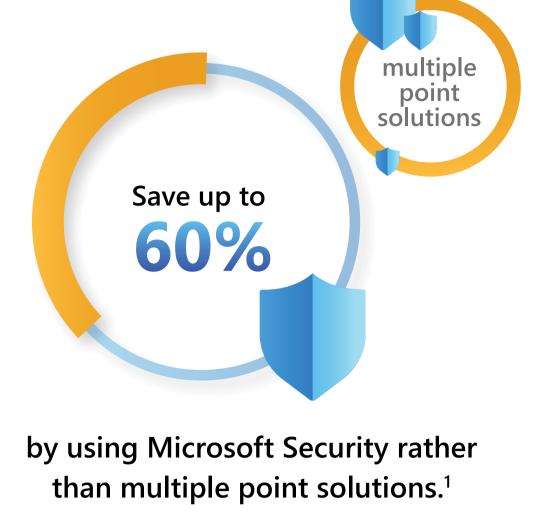
New data protection regulations

01

Help protect everyone, everywhere with

Get comprehensive security

Microsoft Security. Eliminate gaps and get the simplified, comprehensive protection and expertise you need to innovate and grow in a changing world. Learn more





Empower a digitally connected workforce

02

Simplify IT management and reduce costs with Microsoft 365—the cloud-first platform

for all the ways people work today. Learn more >

Azure SQL Managed

Instance is up to

Unlock value with

Move beyond the integration tax that comes with point solutions. Azure

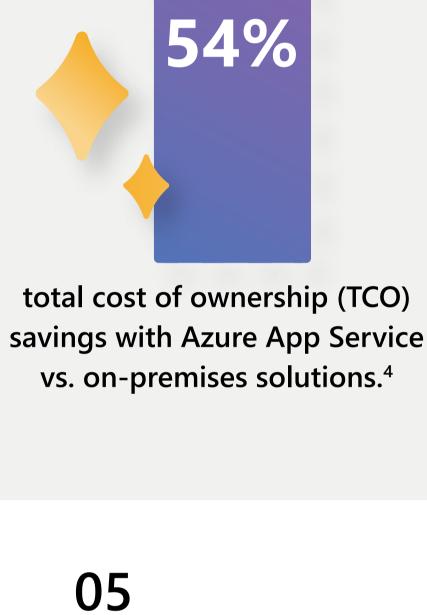
data and AI

provides a unified, secure, and governed data & AI platform that supports hybrid and multicloud solutions. Learn more





Achieve up to



Migrate to the cloud and

Modernize fast and gain efficiencies

04

with limited resources by bringing your solutions to the Azure App Service—a fully-managed platform

Modernize your

app experiences

experiences. Learn more >

for creating resilient web and mobile

Improve time-to-value and reduce costs with the most complete tech stack, from

run any workload on Azure with more agility, resiliency, and security.

investments, innovate on your terms, and

cloud to edge. Maximize your existing

optimize investments

Learn more **PG&E** and Cognizant saved

75,000

work hours

using Microsoft Power Platform, and they expect to

Windows Server and SQL Server on Azure VMs are up to

\$ Windows Server & Competitors **SLQ Server** 80 percent less expensive than the competition.⁵ 06

save a further 645,000 hours.6

Expand your capabilities

Deliver greater operational efficiency

and breakthrough customer experiences

with Microsoft Dynamics 365. Connect

people, data, and processes across the

with Microsoft Power Platform. Learn more >

Move your

business forward

and more cost-effective

Enable more technical capacity

development by empowering

everyone across the organization

Save up to **50%**

compared with similar solutions

from a major competitor. 7

Learn more

Achieve more with the most trusted and

a major

competitor

comprehensive cloud

organization.

As business leaders look to invest in their short- and longterm success—beyond digital transformation and toward digital perseverance—they'll need a trusted technology partner. A partner that can take them from one-off solutions to an integrated cloud capable

of driving meaningful business outcomes. When combined, Microsoft's industry-leading solutions enable unmatched integration, speed, security, and productivity. That's the power of the Microsoft Cloud. Learn more





price shown for Microsoft offerings.

Savings based on publicly available estimated pricing for other vendor solutions and Web Direct/Base

- Based on publicly available list prices of point solutions for identity and access, content and productivity, chat and collaboration, and meetings, vs. comparable Microsoft 365 solutions.
- Price-performance claims based on data from a study commissioned by Microsoft and conducted Principled Technologies, April 2022. Michael Delzer, KK Verma, and Evan Chisholm, Costs and Benefits of .NET Application Migration to the
- *Cloud v2.0*, Gigaom.com, Apr 12, 2022. ⁵ Microsoft, "Pay Less with Azure," Microsoft.com, June 4, 2021.
 - ⁶ "Cognizant Case Study," Microsoft.com, accessed September 1, 2022. ⁷ Savings estimated based on US pricing for Salesforce and Microsoft offerings as published on their websites. Microsoft internal research, September 2022.