

## Introduction

Employees spend an average of 10 hours each week in meetings, but research involving more than 800 business leaders tells us that the more digital our world becomes, the more employees need that connection with other team members. They also want meetings to be structured, authenticated, and facilitated through advanced technologies that help participants to connect wherever they are working.

As the workforce becomes more diverse, it's more important than ever for leaders to focus on maximizing the value of meetings. Increasing meeting productivity can improve creativity and innovation.

Let's take a closer look at the five different types of meetings and how to drive greater satisfaction for each.

#### **Meeting Satisfaction Levels by Meeting Type**

Collaborative	75%	
Status	71%	
Customer	77%	
Sharing	68%	
Formal	65%	

Meeting 01/05

# Collaborative sessions

Grab the sticky notes and markers! These meetings are all about generating ideas, troubleshooting solutions, and identifying new possibilities.

#### Common practices and key findings:



Longer than other meeting types and generate a higher level of interaction

Less likely to start on time





Require the most technical support (access to files, email, calendaring, whiteboards, and support software)



Attendees tend to multitask

Millennials are more likely to rely on whiteboards, revise documents in real time, and collaborate via text or instant message (IM)





Gen Xers are most likely to send pre-reading materials, create action items, and use digital note-taking tools

At least half of all age groups note the challenge of participating remotely, and the need for better follow-up



01.
Collaborative sessions

Meeting 01/05

## Keys to success

- Set aside at least an hour to discuss and develop ideas
- Send agenda and relevant materials well in advance of the meeting and a reminder the day of
- Provide real-time access to files, whiteboards (physical and digital), calendars, and email
- Don't be afraid of pauses and silence, which can indicate attendees are processing information and forming new ideas
- Use videoconferencing to establish a stronger connection with remote employee



01.
Collaborative sessions

Meeting 02/05

# Status check-ins

Gantt charts anyone? It's time to provide updates, hash out obstacles, and adjust project schedules.

#### Common practices and key findings:



Most frequently attended, comprising 27% of all meeting types



The shortest type of meeting: 30% last less than 30 minutes

The favorite type of meeting for Baby Boomers

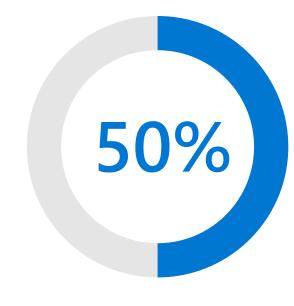


Least likely to include an agenda





Feature the least frequent use of video teleconferencing (VTC) solution, video presentations, or digital note-taking tools



Roughly 50% of Gen Xers and Millennials note the lack of sufficient follow-up

02. Status check-ins

Meeting 02/05

## Keys to success



Keep status meetings short and fast-paced



Start on time and keep discussions moving



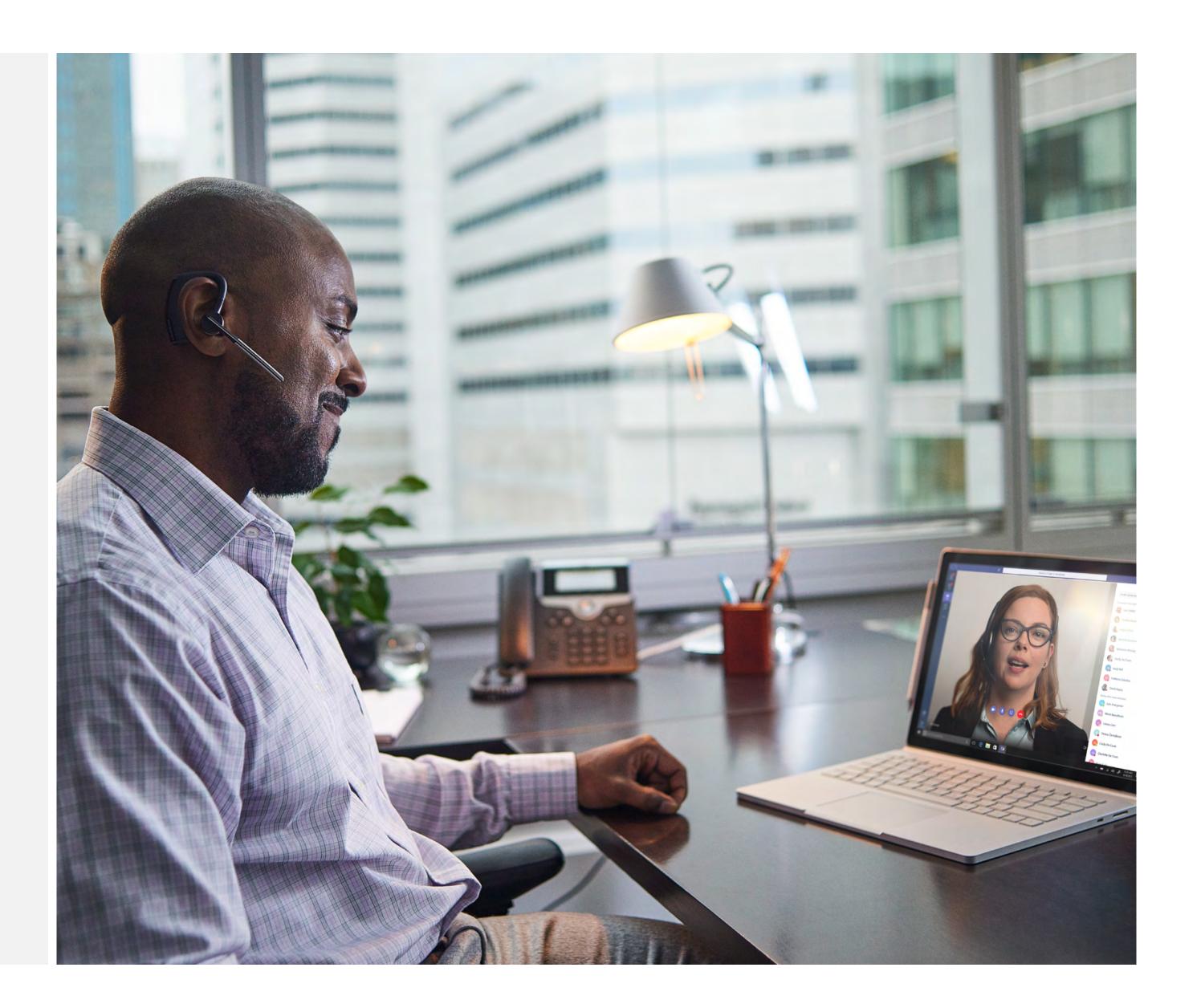
To help attendees keep track of the conversation, request that all participants state their name before speaking



Record discussions for future reference



Schedule next steps in real-time



02. Status check-ins

Meeting 03/05

# Customer meetings

These meetings bring together your sales, support, and service staff to better serve the customer.

#### Common practices and key findings:



Usually include the fewest number of people

Tend to be longer: 85% last more than 30 minutes





Most likely to include an agenda, with email and pre-reading materials sent in advance



Often include attendees from outside the organization

Millennials and
Boomers are more likely
to attend via dial-in
or videoconferencing
solutions



Millennials are frustrated by lack of structure or lack of agenda, as well as technical glitches, meetings running long, and lack of follow-up



03.
Customer meetings

#### Meeting 03/05

## Keys to success



Send relevant materials ahead of time



Test links to ensure that attendees can easily access materials



Test your setup ahead of time to minimize the chance of disruption



Share a meeting recap with key points and clearly defined next steps



03. Customer meetings

Meeting 04/05

# Knowledgesharing

Whether part of ongoing learning and development, or the rolling out of new technologies or processes, from time to time your company will schedule a meeting to share information.

#### Common practices and key findings:



Tend to be unstructured: the sending of an agenda or pre-reading materials is less likely, as is the need for follow-up



Participants often feel that attendees have not adequately prepared

Require a medium amount of tech support



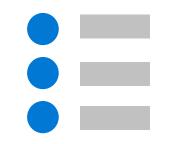
Receive relatively low satisfaction and productivity ratings





Millennials include attendees from outside the organization

Millennials are introducing
Gen Xers to the value
of using digital note-taking
tools, exchanging texts,
and instant messaging
with other attendees



04. Knowledgesharing

Meeting 04/05

## Keys to success



Send attendees pre-reading materials and give them a deadline to review



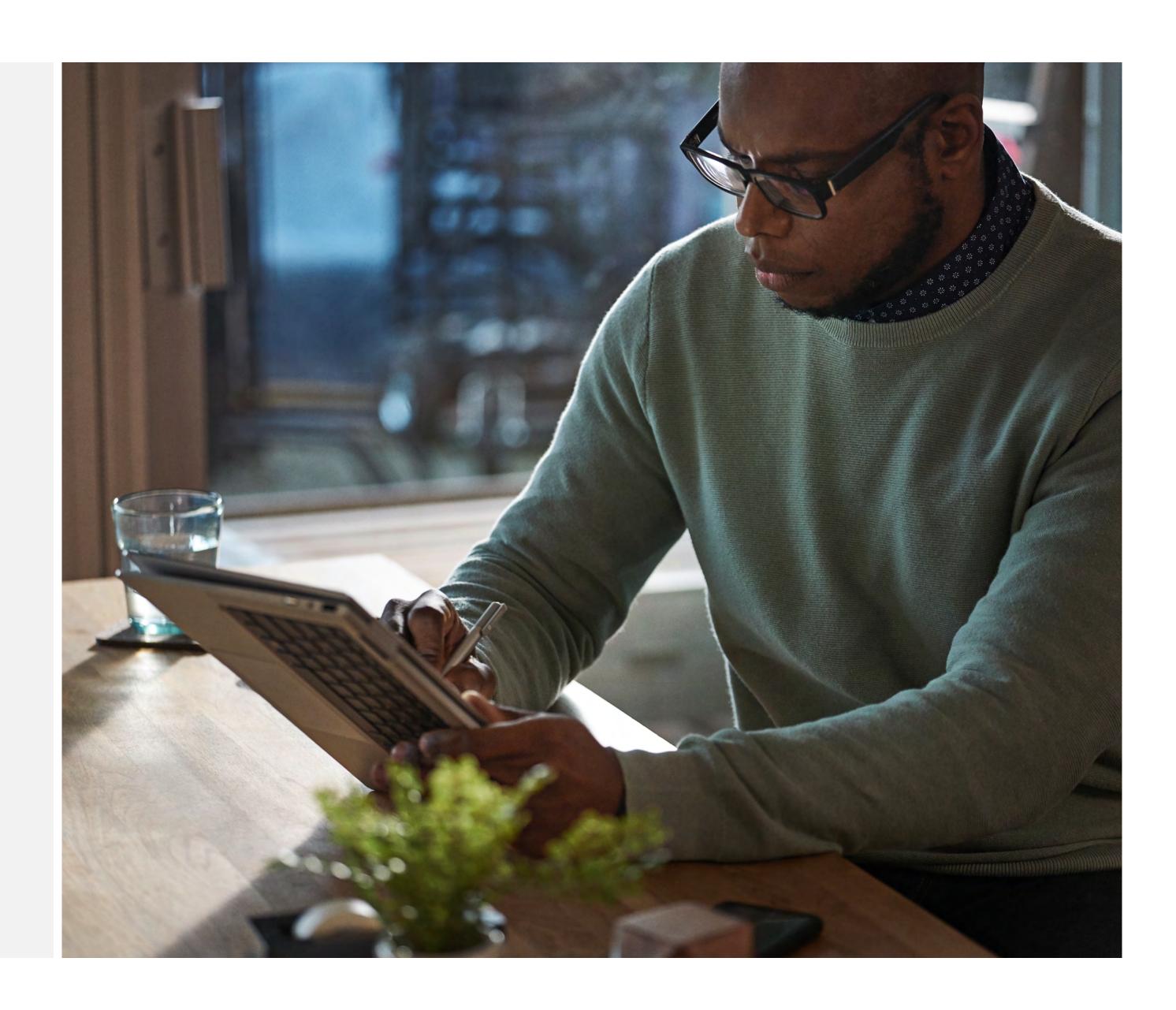
Encourage participation, address challenging questions, and remove distractions



Follow-up meeting with main points, relevant materials, and action items



Include the nature of the meeting and virtual meeting platform within the invite



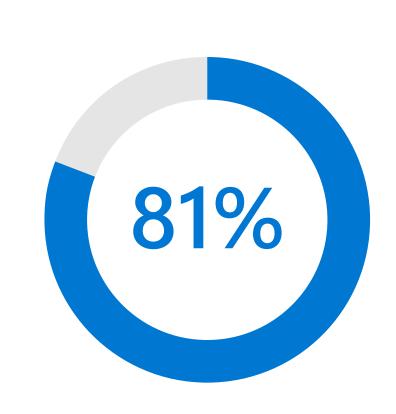
04. Knowledgesharing

Meeting 05/05

# Formal meetings

Whether releasing annual or quarterly results, or announcing news with a broad impact, you'll likely schedule a company-wide assembly. These are the least frequent, but largest meetings in terms of the number of attendees.

#### Common practices and key findings:



Participation levels are relatively low: attended by only 81% of employees



Typically provide the lowest level of tech support for attendees

Generally considered an unsatisfactory and unproductive meeting type by all age groups



05.
Formal meetings

#### Meeting 05/05

## Keys to success



Keep meeting length as short as possible to encourage attendance



Presenters should be succinct and to the point: what is the news and why does it matter



Encourage participation: answer questions, take suggestions, and share wins and successes



Choose solutions designed for broadcasting to large groups of remote attendees



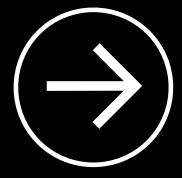
Share a meeting recap and recording company-wide



Ask for, and incorporate, feedback on the meeting structure and agenda



05. Formal meetings



# Demo Meetings in Microsoft Teams

Understanding more about the realities of meetings can help you make them more productive. And the right technology can help.

See how Microsoft Teams in Office 365 provides a complete online meeting solution in this <u>on-demandwebcast and demo</u>.

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